

General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through *GSA Advantage*, a menu driven database system. The INTERNET address for *GSA Advantage* is: <http://GSAAdvantage.gov>.

Multiple Award Schedule
Federal Supply Group: Professional Services

Contract Number: 47QRAA22D0036

Contract Period: December 13, 2021 to December 12, 2026

INTERNATIONAL BUSINESS & TECHNICAL CONSULTANTS, INC. (IBTCI)
8618 Westwood Center Drive
Suite 400
Vienna, Virginia 22182
Phone: (703) 749-0100
Fax: (703) 749-0110
<http://www.ibtci.com>

Contract Administrator: Erfan Kabir
Phone: (703) 749-0100 ext. 244
E-mail: ekabir@ibtci.com

Business Size: Large

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price List current as of Modification PS-0002, effective January 5, 2022

Prices Shown Herein are Net (discount deducted)

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INFORMATION FOR ORDERING OFFICES

1. (a) Special Item Numbers (SINs)

541611/541611RC - Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM/OLMRC - Order-Level Materials

(b) Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See below.

(c) If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See below.

2. Maximum Order:

The maximum order limitation for SIN 541611 offered under this schedule is:
\$1,000,000.00.

The maximum order limitation for SIN OLM offered under this schedule is:
\$250,000.00

3. Minimum order:

The minimum order limitation for all SINs offered under this schedule is:
\$100.00

4. Geographic coverage (delivery area):

Domestic and Overseas.

5. Point(s) of production (city, county, and State or foreign country).

As specified in Task Order (TO).

6. Discount from list prices or statement of net price.

Prices shown here are NET (discount deducted).

7. Quantity discounts.

No quantity discount apply.

8. Prompt payment terms.

Net / 30. *Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*

9. Foreign items.

There are no foreign items offered on this schedule.

10. (a) Time of delivery:

Special Item Numbers

541611

OLM

Delivery Time

As Specified on Task Order

As Specified on Task Order

(b) Expedited Delivery. Items available for expedited delivery are noted in this price list.

(c) Overnight and 2-day delivery. Overnight and 2-day delivery are available. Please contact IBTCI's Contract Administrator to make arrangements.

(d) Urgent Requirements. Please contact IBTCI's Contract Administrator to make arrangements.

11. F.O.B. point(s). Destination

12. (a) Ordering address(es).

International Business & Technical Consultants, Inc. (IBTCI)

8618 Westwood Center Drive, Suite 400

Vienna, Virginia 22182

Phone No. (703) 749-0100

Fax No. (703) 749-0110

(b) Ordering procedures:

Supplies and services, ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

International Business & Technical Consultants, Inc. (IBTCI)

8618 Westwood Center Drive, Suite 400

Vienna, Virginia 22182

Phone No. (703) 749-0100

Fax No. (703) 749-0110

14. Warranty provision. Not Applicable

15. Export packing charges. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable).

Not Applicable.

17. Terms and conditions of installation (if applicable). Not Applicable

18. (a) Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

(b) Terms and conditions for any other services. Not Applicable

19. List of service and distribution points. Not Applicable

20. List of participating dealers. Not Applicable

21. Preventive maintenance. Not Applicable

22. (a) Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

(b) Section 508 compliance information. Not Applicable

23. Unique Entity Identifier (UEI) Number: 611390592

24. System for Award Management (SAM) database: Registered – Cage Code: *IUFC6*

GSA Multiple Award Schedule (MAS)

INTERNATIONAL BUSINESS & TECHNICAL CONSULTANTS, INC. (IBTCI) PRICE LIST

Labor Categories	12/13/2021	12/13/2022	12/13/2023	12/13/2024	12/13/2025
	– 12/12/2022	– 12/12/2023	– 12/12/2024	– 12/12/2025	– 12/12/2026
Administrative I**	\$81.77	\$83.73	\$85.74	\$87.80	\$89.91
Administrative II**	\$68.20	\$69.84	\$71.51	\$73.23	\$74.99
Administrative III**	\$54.64	\$55.95	\$57.30	\$58.67	\$60.08
Economist/Social Scientist I	\$201.58	\$206.41	\$211.37	\$216.44	\$221.64
Economist/Social Scientist II	\$186.67	\$191.15	\$195.73	\$200.43	\$205.24
Economist/Social Scientist III	\$158.02	\$161.81	\$165.69	\$169.67	\$173.74
Enterprise Expert I	\$221.70	\$227.02	\$232.46	\$238.04	\$243.76
Enterprise Expert II	\$198.13	\$202.89	\$207.76	\$212.74	\$217.85
Enterprise Expert III	\$164.65	\$168.60	\$172.64	\$176.79	\$181.03
Environmental Specialist/Engineer I	\$179.23	\$183.53	\$187.94	\$192.45	\$197.07
Environmental Specialist/Engineer II	\$174.36	\$178.54	\$182.83	\$187.21	\$191.71
Environmental Specialist/Engineer III	\$148.40	\$151.96	\$155.61	\$159.34	\$163.16
Industry Specialist I	\$182.37	\$186.75	\$191.23	\$195.82	\$200.52
Industry Specialist II	\$174.36	\$178.54	\$182.83	\$187.21	\$191.71
Industry Specialist III	\$148.40	\$151.96	\$155.61	\$159.34	\$163.16
Project Manager I	\$211.84	\$216.92	\$222.13	\$227.46	\$232.92
Project Manager II	\$193.29	\$197.93	\$202.68	\$207.55	\$212.53
Project Manager III	\$163.14	\$167.05	\$171.06	\$175.17	\$179.37

Service Contract Labor Standards

Contract Labor Category	SCLS Equivalent Code – Title	WD Number
Administrative I	01020 - Administrative Assistant	2015-4281
Administrative II	01313 - Secretary III	2015-4281
Administrative III	01312 - Secretary II	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

LABOR CATEGORY DESCRIPTIONS

Administrative - (1)

Minimum Education: Bachelor's Degree

Minimum Experience: 7 years

Organized; works in a team; MS Office skills; able to work under pressure. Duties include providing administrative support to overseas projects as part of the field or home office staff to ensure contract and technical documents are organized, completed and filed as required and activities are coordinated with project and home office staff.

Administrative - (2)

Minimum Education: Bachelor's Degree

Minimum Experience: 3 years

Organized; works in a team; MS Office skills; able to work under pressure. Duties include providing administrative support to overseas projects as part of the field or home office staff to ensure contract and technical documents are organized, completed and filed as required and activities are coordinated with project and home office staff.

Administrative - (3)

Minimum Education: Bachelor's Degree

Minimum Experience: 1 year

Organized; works in a team; MS Office skills; able to work under pressure. Duties include providing administrative support to overseas projects as part of the field or home office staff to ensure contract and technical documents are organized, completed and filed as required and activities are coordinated with project and home office staff.

Economist (Macro & Micro)/Social Scientist – (1)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 10 years

Working with economic assessments and sector analysis; economic development report writing; econometric and statistical analysis; or other relevant industry experience; at least five years international experience working in a developing country.

Duties include designing or conducting formative, process, and/or impact evaluations of vulnerable populations as a member of a team. Specialized experience includes applying one of the following research methods: statistical sampling, research design, development of measures to answer research questions (such as survey questionnaires), data collection as part of a statistically representative survey of a statewide or national sample and/or statistical analysis.

Economist (Macro & Micro)/Social Scientist – (2)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 5 years

Working with economic assessments and sector analysis; economic development report writing; econometric and statistical analysis; or other relevant industry experience; at least five years international experience working in a developing country.

Duties include designing or conducting formative, process, and/or impact evaluations of vulnerable populations as a member of a team. Specialized experience includes applying one of the following research methods: statistical sampling, research design, development of measures to answer research questions (such as survey questionnaires), data collection as part of a statistically representative survey of a statewide or national sample and/or statistical analysis.

Economist (Macro & Micro)/Social Scientist – (3)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 1 year

Working economic assessments and sector analysis; economic development report writing; econometric and statistical analysis; or other relevant industry experience.

Duties include designing or conducting formative, process, and/or impact evaluations of vulnerable populations as a member of a team. Specialized experience includes applying one of the following research methods: statistical sampling, research design, development of measures to answer research questions (such as survey questionnaires), data collection as part of a statistically representative survey of a statewide or national sample and/or statistical analysis.

Enterprise Expert – (1)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 10 years

Professional industry experience with micro, small, medium or large enterprises; business management; marketing; strategic planning or other relevant experience; at least five years international experience working in a developing country.

Duties include performing efficiency and effectiveness reviews, gap analysis, recommendations for and implementation assistance with reorganization and restructuring of the enterprise. Board and corporate governance assistance and restructuring.

Enterprise Expert – (2)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 5 years

Professional industry experience with micro, small, medium or large enterprises; business management; marketing; strategic planning or other relevant experience; at least five years international experience working in a developing country.

Duties include performing efficiency and effectiveness reviews, gap analysis, recommendations for and implementation assistance with reorganization and restructuring of the enterprise. Board and

corporate governance assistance and restructuring.

Enterprise Expert – (3)

Minimum Education: Master’s Degree (MBA, MS or MA or equivalent)

Minimum Experience: 1 year

Professional industry experience with micro, small, medium or large enterprises; business management; marketing; strategic planning or other relevant experience; at least five years international experience working in a developing country.

Duties include performing efficiency and effectiveness reviews, gap analysis, recommendations for and implementation assistance with reorganization and restructuring of the enterprise. Board and corporate governance assistance and restructuring.

Environmental Specialist / Engineer – (1)

Minimum Education: Master’s Degree (MBA, MS or MA or equivalent)

Minimum Experience: 10 years

Experience with environmental law, technical analysis and audits, process engineering, industrial waste minimization and pollution control, economic and environmental linkages; or other relevant industry experience; at least five years international experience working in a developing country.

Duties include providing analysis and evaluation of biodiversity, biotechnology, climate change, energy, compliance, forestry, land management, policy, research, water, and pollution prevention.

Environmental Specialist / Engineer – (2)

Minimum Education: Master’s Degree (MBA, MS or MA or equivalent)

Minimum Experience: 5 years

Experience with environmental law, technical analysis and audits, process engineering, industrial waste minimization and pollution control, economic and environmental linkages; or other relevant industry experience; at least two years international experience working in a developing country.

Duties include providing analysis and evaluation of biodiversity, biotechnology, climate change, energy, compliance, forestry, land management, policy, research, water, and pollution prevention.

Environmental Specialist / Engineer – (3)

Minimum Education: Master’s Degree (MBA, MS or MA or equivalent)

Minimum Experience: 1 year

Experience with environmental law, technical analysis and audits, process engineering, industrial waste minimization and pollution control, economic and environmental linkages; or other relevant industry experience;.

Duties include providing analysis and evaluation of biodiversity, biotechnology, climate change, energy, compliance, forestry, land management, policy, research, water, and pollution prevention.

Industry Specialist - (1)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 10 years

Professional industry experience in production, design analyst, plant management; regulatory supervision; process engineering; or other relevant industry experience; at least five years working in a developing country.

Duties include providing expertise and working and coordinating with businesses, industry, and business associations.

Industry Specialist - (2)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 5 years

Professional industry experience in production, design analyst, plant management; regulatory supervision; process engineering; or other relevant industry experience; at least five years working in a developing country.

Duties include providing expertise and working and coordinating with businesses, industry, and business associations.

Industry Specialist - (3)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 1 year

Professional industry experience in production, design analyst, plant management; regulatory supervision; process engineering; or other relevant industry experience.

Duties include providing expertise and working and coordinating with businesses, industry, and business associations.

Project Manager – (1)

Minimum Education: Master's Degree (MBA, MS or MA or equivalent)

Minimum Experience: 10 years

Professional experience within functional activity; 5 years of international experience; 3 years overseas with supervisory experience.

Duties and responsibilities for overall central management and oversight of all services performed under contracts, including contract compliance, management of all activities under task orders; overall coordination with client to ensure quality performance and timely delivery of all work requirements.

Project Manager – (2)

Minimum Education: Master’s Degree (MBA, MS or MA or equivalent)

Minimum Experience: 6 years

Professional experience within functional activity; 3 years of international experience; 1 year overseas supervisory experience.

Duties and responsibilities for overall central management and oversight of all services performed under contracts, including contract compliance, management of all activities under task orders; overall coordination with client to ensure quality performance and timely delivery of all work requirements.

Project Manager – (3)

Minimum Education: Master’s Degree (MBA, MS or MA or equivalent)

Minimum Experience: 2 years

Professional experience within functional activity; 1 year of international experience.

Duties and responsibilities for overall central management and oversight of all services performed under contracts, including contract compliance, management of all activities under task orders; overall coordination with client to ensure quality performance and timely delivery of all work requirements.

Substitution Criteria:

In all instances where either an MBA, MS or MA or equivalent (i.e., an advanced degree) is required, the equivalent is defined as a Bachelor’s degree in the relevant technical discipline plus an additional four years of relevant professional work experience.

Where either a BS, BA is required, the equivalent is defined as four years of relevant professional work experience.

In all cases where equivalent work experience is substituted for the educational requirement, required years of work experience are in addition to the years of work experience listed for the level/position for the MBA, MS or MA. For example, an individual with a Bachelor’s degree who is proposed under Level I must have (as a minimum) a total of fourteen years relevant work experience (four years to satisfy the requirement for the equivalent of an advanced degree in addition to the ten years of relevant work experience required).

Note 2: Resumes shall be provided to the GSA Contracting Officer or user Agency upon request.